

Hiring for

## Manager / Senior Manager (Johannesburg)

### Risk and Balance Sheet Management

True North Partners LLP is an independent consulting firm with operations in the UK, Central Europe, the Middle East and South Africa. We have extensive global experience and industry recognition in the financial services, risk management and finance communities. True North Partners is uniquely distinct from the typical consultant firms due to the following:

- Being a boutique consulting firm focused on risk, finance and strategy, we deliver innovative concepts and methodologies based on specialist experience and analytical backgrounds
- Working across multifaceted competencies of risk, finance and strategy we overcome the traditional silo thinking and offer client-specific solutions as well as sustainable implementation development strategies
- Being people driven we allow members of all levels to actively participate in the running and development of our young firm

#### What we expect

We are looking for an entrepreneurial and dynamic manager to strengthen our South African-based team. In particular, we expect

- 10+ years of experience in banking and financial services risk management and / or financial resources management
- Strong understanding of prudential requirements for banks (and insurers, to some extent)
- Post-graduate Risk, Finance or Quantitative qualification, supplemented with professional qualifications (e.g. CFA, FRM, PRMIA, FIA/FASSA), with a strong analytical foundation
- Consulting background preferable
- Commercial mindset and ability to develop and grow personal client relationships and networks
- Ability to participate and contribute to marketing efforts, relationship management and commercial proposals
- Sound understanding of and practical experience with subject matter (at leading financial institutions) such as:
  - ICAAP / ILAAP, Capital / Liquidity Management and Planning
  - Risk appetite and Risk Strategy, Enterprise Risk Management and Risk Frameworks
  - Stress Testing, scenario analysis and forecasting
  - Regulatory and Economic Capital (incl. Capital & RWA optimization)
  - Recovery and Resolution Planning
  - BCBS239 / RDARR, Risk and Regulatory Reporting
  - Balance Sheet Management / Financial Resource Management
  - Credit Portfolio Management and Profitability Optimisation
  - Funds Transfer Pricing (FTP) and Asset Liability Management (ALM), LCR / NSFR
  - Risk Adjusted Return Management / RAROC / EP
  - Prudential regulation
- Strong presentation skills and an ability to effectively and credibly communicate with senior and non-technical stakeholders
- Experience with the delivery of high-priority projects and activities, under pressurized conditions
- Experience with leading more junior team members with the execution of project tasks A keen interest in supporting business development and contributing to the commercial success of our firm
- Creative and lateral thinking as well as an intellectually curious mind
- Ability to structure complex tasks in a goal-oriented way and deliver innovative solutions under tight timelines

#### What we offer

Our company is built for and around its people. It is part of our culture for each member of the firm to take part in the running and development of True North Partners such as business development, marketing and management tasks. A sense of ownership for the firm is a central tenet to our overall behaviour. In particular, we offer

- Challenging projects with leading financial institutions in South Africa and around the globe, where we are at the fore-front of innovation in products and methodologies
- A motivating, inspiring and team-oriented work environment with co-workers from a variety of hemispheres and backgrounds
- The opportunity to help shape a unique, professional environment with flat hierarchies and superior career opportunities
- Competitive remuneration

If you'd like to contribute to TNP's success and enhance your personal development in an inspiring environment, please send your application including cover letter, CV and supporting documents to [recruiting@tnp.eu](mailto:recruiting@tnp.eu) (Reference: RBSM004)