

Hiring for

Consultant / Manager (Johannesburg)

Trading & Market Risk, CIB

True North Partners LLP is an independent consulting firm with operations in the UK, Central Europe, the Middle East and South Africa. We have extensive global experience and industry recognition in the financial services, risk management and finance communities. True North Partners is uniquely distinct from the typical consultant firms due to the following:

- Being a boutique consulting firm focused on risk, finance and strategy, we deliver innovative concepts and methodologies based on specialist experience and analytical backgrounds
- Working across multifaceted competencies of risk, finance and strategy we overcome the traditional silo thinking and offer client-specific solutions as well as sustainable implementation development strategies
- Being people driven we allow members of all levels to actively participate in the running and development of our young firm

What we expect

We are looking for an entrepreneurial and dynamic individual to strengthen our South African-based team. In particular, we expect

- Relevant experience in the financial services industry, in the Wholesale or Corporate and Investment Banking space and particularly in the areas of Treasury, Trading or Middle Office, spanning more than 5 years
- Some experience in consulting is preferable.
- A post graduate qualification in a quantitative discipline (e.g. financial mathematics, applied mathematics, physics) or a financial discipline supplemented by a professional qualification such as CFA, FRM, etc
- Strong knowledge of financial derivatives, collateral management, capital management, banking operations, capital markets and regulatory requirements
- At least a basic understanding of financial mathematics including derivative pricing and risk models including interest
- Strong understanding of regulatory topics in the Global Markets space such as FRTB, ISDA SIMM, CCR, CVA, PVA, etc . Practical experience in implementing regulatory requirements is preferred.
- Experience in risk management, capital and credit management for Global Markets products; preference for experience in developing and/or validating derivatives pricing, valuation,
- A good understanding of related subject matter such as benchmark reforms, ISDA standards, market data, front office trading floor technology environments, etc
- Proficiency in Microsoft Excel/VBA and preference for experience in programming languages, namely R, Python, C#, C++, Matlab.
- Strong presentation skills and an ability to effectively and credibly communicate with senior stakeholders and non-technical stakeholders
- Experience with the delivery of high-priority projects and activities, under pressurized conditions
- Experience with leading more junior team members with the execution of project tasks
- A keen interest in supporting business development and contributing to the commercial success of our firm
- Ability to participate and contribute to marketing efforts, relationship management and commercial proposals
- Creative and lateral thinking as well as an intellectually curious mind
- The ability to structure complex tasks in a goal-oriented way and to deliver innovative solutions under tight timelines

What we offer

Our company is built for and around its people. It is part of our culture for each member of the firm to take part in the running and development of True North Partners such as business development, marketing and management tasks. A sense of ownership for the firm is a central tenet to our overall behaviour. In particular, we offer

- Challenging projects with leading financial institutions in South Africa and around the globe, where we are at the fore-front of innovation in products and methodologies
- A motivating, inspiring and team-oriented work environment with co-workers from a variety of hemispheres and backgrounds
- The opportunity to help shape a unique, professional environment with flat hierarchies and superior career opportunities
- Competitive remuneration

If you'd like to contribute to TNP's success and enhance your personal development in an inspiring environment, please send your application including cover letter, CV and supporting documents to recruiting@tnp.eu (Reference: TR005)